Exhibit **P**

BALTIMORE COUNTY PUBLIC SCHOOLS

| DATE: | January 10, 2012 |
|------------------------|---|
| TO: | BOARD OF EDUCATION |
| FROM: | Dr. Joe A. Hairston, Superintendent |
| SUBJECT: | PROPOSED FY 2013 OPERATING BUDGET |
| ORIGINATOR: | Joe A. Hairston, Superintendent |
| RESOURCE PERSON(S): | Barbara Burnopp, Chief Financial Officer George Sarris, Director, Office of Budget and Reporting |

RECOMMENDATION

That the superintendent's proposed FY 2013 operating budget be introduced to the Board of Education.

The superintendent will introduce his proposed FY 2013 operating budget, which was developed based on the *Master Plan* and the *Blueprint for Progress*, to the Board of Education. Additional information will be available at the meeting. A public hearing on the operating budget is scheduled for January 17, 2012 (snow date January 18, 2012) at 7:00 p.m. at the Ridge Ruxton School. A work session of the board is scheduled for January 24, 2012 (snow date January 25, 2012). Adoption of the FY2013 operating budget request is scheduled for February 7, 2012.



Baltimore County Public Schools Recommended Operating Budget for Fiscal Year 2013 Executive Summary



Dr. Joe A. Hairston Superintendent

Baltimore County Public Schools' proposed general fund budget for Fiscal Year 2013 of \$1.23 billion reflects a \$19.6 million increase -- to accommodate the largest projected increase in student population (1,570) in the past ten years and to respond to the nation's economic challenges. However, due to reduced federal and capital funding, the overall budget decreases by 2.7%.

SCHOOL SYSTEM PRIORITIES

This recommended budget preserves and protects the quality of instruction that has earned national recognition. By many measures, Baltimore County continues to lead the state and the nation in student achievement among school systems with similar profiles. BCPS has the 4th highest graduation rate in the nation's 50 largest school districts according to a report released by Education Week in June 2011. The National High School Challenge has named more than half of the county's 24 traditional and magnet high schools to its list of top U.S. high schools as published in the Washington Post. Thirteen BCPS elementary, middle, and high schools have been named National Blue Ribbon Schools by the U.S. Department of Education.

Specifically, the budget preserves and protects:

Quality employees

Since 2008, we have continued to operate from a platform of progressive compensation, job security, and competitive employee benefits. We are unique in this regard among the largest, if not all, of the school districts in the state of Maryland. The proposals embodied in this budget will provide a sound foundation for educators and non-instructional staff to provide quality instruction in a safe and supportive learning environment for all students. We will continue to train staff on the Common Core State Curriculum.

We are working with our employee bargaining units to develop new health care cost sharing agreements between the board and employees. Labor and management have also worked with new healthcare providers to deliver increased wellness programs to help contain rapidly rising health care costs. In conjunction with these efforts, we seek to provide continued job security to employees by extending our current policy of no furloughs or layoffs. This budget also includes funding for salary step increases for all eligible employees.

Supportive learning environment

In addition to \$5.8 million for additional teachers for the projected increased enrollment, the budget provides funding for utilities, staff for maintenance of new space, transportation for special education students, and upgrades to technology in schools.

ANTICIPATED CHALLENGES

• Changing student population

The number of students who qualify for free and reduced meals in Baltimore County has nearly doubled since 2000 and is now 43% of the student population. Today, our ethnic minority

student population exceeds 54% of our overall enrollment. By focusing on the delivery of services to all students, regardless of a child's zip code, race, culture, or economic circumstances, Baltimore County Public Schools is a school system that exemplifies diversity and excellence.

• Projected increase in student population of 1,570, the largest in the past ten years

Over the past three years, enrollment has increased in our schools by over 1,600 students, including almost 1,000 students just this year. Another 1,570 students are projected to enroll next September, and this trend is expected to continue in the coming years.

• Limited revenues

The budget anticipates limited increases in state and county revenues, and decreases in federal and capital funding.

PROPOSED ADJUSTMENTS AND FUNDING REQUESTS

Due to compliance with state and federal mandates and the loss of federal stimulus revenues, strict measures were employed to offset increased salary and benefits costs. Accordingly, the following areas have been adjusted:

- Overall, the combined operating and capital budget proposal recommends a 2.7% decrease in funds over the current fiscal year due to reduced capital and grant funding.
- The budget recommends the reduction of 46.0 administrative, central office, and non-classroombased positions that generate a total reduction of \$6.1 million in both salary and non-salary expenditures, in addition to \$3.3 million in cuts that were made in FY 2012.
- Additional FTE teaching positions (123.8) are budgeted due to projected increased student enrollment.
- School budgets will remain at current levels, with some adjustments due to enrollment changes.
- Expand gradebook, communications, and Web site software for increased communication with parents in all schools.
- Wireless Internet access will be expanded to serve additional classrooms.
- Start-up costs will be provided for the additions to Hampton and Stoneleigh Elementary Schools.

The Proposed Operating Budget for FY 2013 and the presentation of the proposed budget by Dr. Hairston is available on the BCPS' Web site, <u>www.bcps.org</u>.

A public hearing on the proposed budget is scheduled for:

January 17, 2012 (snow date: January 18) 7:00 p.m. Ridge Ruxton School 6916 N. Charles Street Towson

Proposed Budget by Performance Goals

| Program Description | FTE | Salary | Non-Salary | TOTAL |
|--|----------------------------------|---------------|---|-------------|
| | | | | |
| Performance Goal 1 | | | | |
| School staffing enrollment increase | 123.8 | 5,029,916 | 794,189 | 5,824,105 |
| Charter School | 5.4 | 177,843 | (84,942) | 92,901 |
| Central office, non-classroom based resource teachers | (15.0) | (1,067,805) | | (1,067,805) |
| Department chair scheduling | (6.1) | (381,268) | | (381,268) |
| Elementary school summer enrichment program | | (273,447) | | (273,447) |
| Language! program | | (241,570) | | (241,570) |
| Magnet program and Career and Technology consumable materials | | (121,600) | (198,400) | (320,000) |
| Middle States liberal arts certification | | (3,000) | (45,000) | (48,000) |
| Subtotal, Performance Goal 1 | 108.1 | 3,119,069 | 465,847 | 3,584,916 |
| | | | | |
| Performance Goal 3 | | | | |
| Salary increments per proposed FY2013 bargaining unit agreements | | 14,817,927 | | 14,817,927 |
| Benefit costs - Eligible employees and retirees per proposed FY2013 ba | irgaining un | it agreements | 1,963,763 | 1,963,763 |
| Recruitment signing bonuses | | (218,000) | | (218,000) |
| Facilities overtime | | (300,000) | | (300,000) |
| Two day adjustment in executive compensation | | (29,916) | | (29,916) |
| Extended Year Employment program | | (114,000) | | (114,000) |
| Professional development new service delivery model | (8.4) | (408,233) | | (408,233) |
| Subtotal, Performance Goal 3 | (8.4) | 13,747,778 | 1,963,763 | 15,711,541 |
| | | | | |
| Performance Goal 4 | | | | |
| Utilities service fees | | | 1,612,515 | 1,612,515 |
| Custodial positions for additional square footage | 8.0 | 180,000 | | 180,000 |
| Operation of plant positions - projected retirement incentive program | (9.0) | (632,277) | | (632,277) |
| Subtotal, Performance Goal 4 | (1.0) | (452,277) | 1,612,515 | 1,160,238 |
| | | | | |
| Performance Goal 6 | | | 007.000 | 207.000 |
| Edline grade book and enterprise software | | | 397,000 | 397,000 |
| Subtotal, Performance Goal 6 | | | 397,000 | 397,000 |
| Performance Goal 8 | anatraa gaanin taati Owenanaa ay | | a anaga an di aga na manana ana ana ana an in | |
| Administrative office budget reductions | | (141,820) | (677,309) | (819,129) |
| Wireless access points in schools - Phase 1 expansion | | (141,020) | 395,250 | 395,250 |
| Transportation - Fuel for buses | | | (614,504) | (614,504) |
| | 12.0 | 231,883 | 183,407 | 415,290 |
| Transportation for special education | 12.0 | 231,003 | (43,119) | (43,119) |
| Transportation for elementary school summer enrichment program | (2.5) | (1 49 290) | (43,117) | (148,280) |
| Administration positions - projected retirement incentive program | (2.5) | (148,280) | | (454,890) |
| Administration positions | (5.0) | (454,890) | (756 075) | |
| Subtotal, Performance Goal 8 | 4.5 | (513,107) | (756,275) | (1,269,382) |

Proposed Budget by Performance Goals

| Program Description | FTE | Salary | Non-Salary | TOTAL |
|--|-------|--------------|-------------|--------------|
| One-time requests | | | | |
| Stoneleigh ES and Hampton ES start-up costs | | | 49,000 | 49,000 |
| Safari Montage library software upgrade | | | 237,035 | 237,035 |
| Library desktop upgrades to support Windows 7 | | | 106,000 | 106,000 |
| Kiln and ventilation system replacement in 14 schools | | | 112,000 | 112,000 |
| Technology Infrastructure - Data storage server replacements | | | 930,000 | 930,000 |
| Technology Infrastructure - File server replacements in elementary schools | | | 594,252 | 594,252 |
| Subtotal, One-time requests | | | 2,028,287 | 2,028,287 |
| Subtotal, Built-in and other requests | | | (398,596) | (398,596) |
| Total FY 2013 Request | 103.2 | \$15,901,463 | \$5,312,541 | \$21,214,004 |

Summary of Net Change to General Fund Budget

| | FTE | Salary | Non-Salary | TOTAL |
|---|----------|-------------|-------------|---------------|
| FY2012 General fund budget | 13,103.6 | 780,704,663 | 446,037,934 | 1,226,742,597 |
| Less: FY2012 One-time budget | | | (1,595,410) | (1,595,410) |
| Plus: FY2013 Total requested ongoing additions | 103.2 | 15,901,463 | 3,284,254 | 19,185,717 |
| Plus: FY2013 Total requested one-time additions | | | 2,028,287 | 2,028,287 |
| Subtotal, Net Change | 103.2 | 15,901,463 | 3,717,131 | 19,618,594 |
| | | | | : |

TOTAL FY2013 General Fund Budget

13,206.8 \$796,606,126 \$449,755,065 \$1,246,361,191



BALTIMORE COUNTY PUBLIC SCHOOLS

Recommended Operating Budget for Fiscal Year 2013

HIGHLIGHTS

Dr. Joe A. Hairston Superintendent

The proposals in the recommended Operating Budget for FY 2013 reflect a 12-year trend in providing a sound foundation for educators and non-instructional staff to provide quality instruction for our students in a safe and supportive learning environment.

- The general fund budget proposal of \$1.23 billion requires increased resources of \$19.6 million over the FY 2012 budget and is primarily driven by a projected increased enrollment of 1,570 students.
- Due to compliance with state and federal mandates, and the loss of federal stimulus revenues, strict measures were employed to offset increased salary and benefits costs.
- Overall, the combined operating and capital budget proposal recommends a 2.7% decrease in funds over the current fiscal year due to reduced capital and grant funding.
- The budget recommends the reduction of 46.0 administrative, central office, and non-classroombased positions that generate a total reduction of \$6.1 million in both salary and non-salary expenditures, in addition, \$3.3 million in cuts were made in FY 2012.
- Additional FTE teaching positions (123.8) are budgeted due to increased enrollment.
- No layoffs or furloughs are planned during FY 2013.
- Eligible employees will receive a salary step increase under proposals offered to employee bargaining units.
- School budgets will remain at current levels, with some adjustments due to enrollment changes.
- Expand gradebook, communications, and Web site software for increased communication with parents in all schools.
- Wireless Internet access will be expanded to serve additional classrooms.
- Special education transportation will be increased to meet student requirements.
- Start-up costs will be provided for the additions to Hampton and Stoneleigh Elementary Schools.



Committed to Excellence

BALTIMORE COUNTY PUBLIC SCHOOLS PROPOSED OPERATING BUDGET FOR FY2013

Presented by Joe A. Hairston, Ed.D. Superintendent

January 10, 2012

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BCPS Achievements

- Seven BCPS high schools named among the 500 "Best American High Schools" in the nation by Newsweek-June 2011
- 50% of all BCPS high schools named among the top seven percent of high schools in the nation by *The Washington Post-June 2011*
- Fourth highest graduation rate among the nation's largest school districts-*Education Week, June 2011*
- Thirteen schools named National No Child Left Behind Blue Ribbon Schools



BCPS Achievements

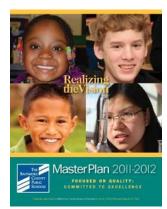
- Recognized by the NAMM Foundation as one of the "Best 100 Communities for Music Education in America" in 2004, 2006-2010, and 2011
- More than 7,300 graduates annually
- 87.5% of graduates immediately pursue higher education
- \$107.1 million in scholarships reported by 2011 graduates



Blueprint for Progress



The Blueprint for Progress is the foundation of all that we do and provides the framework for the Master Plan.



The Master Plan provides the framework for preparation of the FY13 operating budget.

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BCPS Goals

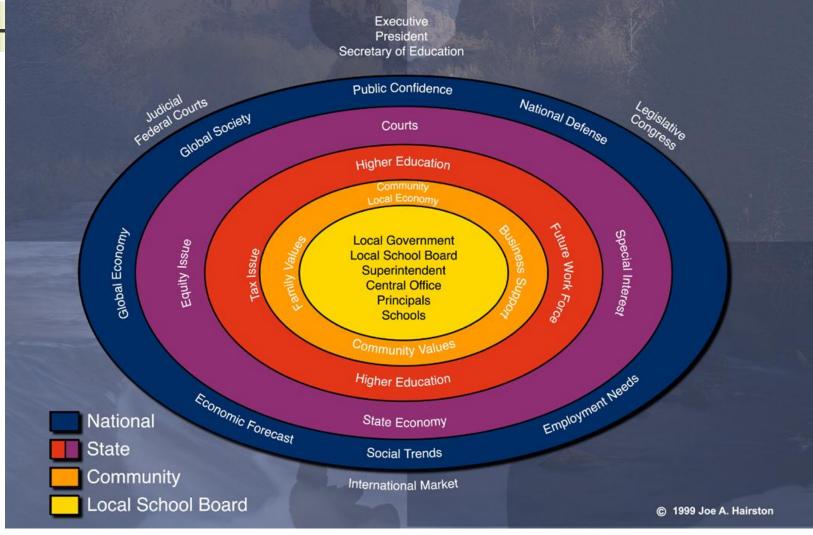
To improve achievement for all students

To maintain a safe and orderly learning environment in every school

To use resources effectively and efficiently

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Variables That Influence Public Education in America



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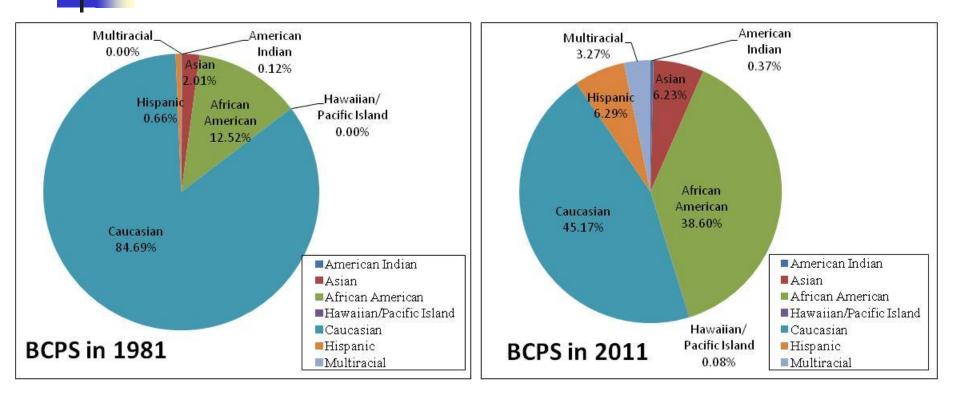
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County Public Schools

Baltimore



Our Changing Demographics



* Categories for Multiracial and Hawaiian/Pacific Island were not tracked in 1981.

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| Central office, non-classroom based resource teachers | (15.0) FTEs | \$(1,067,805) |
|---|-------------|---------------|
| Operation of plant positions – projected retirement incentive program | (9.0) FTEs | \$(632,277) |
| Administration positions | (5.0) FTEs | \$(454,890) |
| Professional development – new service delivery model | (8.4) FTEs | \$(408,233) |
| Department chair scheduling | (6.1) FTEs | \$(381,268) |
| Administration positions – projected retirement incentive program | (2.5) FTEs | \$(148,280) |
| Total | (46 FTEs) | (\$3,092,753) |

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Program Modifications

| Administrative office budget reductions | \$(819,129) |
|---|---------------|
| Transportation – Fuel for buses | \$(614,504) |
| Magnet program and Career and Technology consumable materials | \$(320,000) |
| Facilities overtime | \$(300,000) |
| Elementary school summer enrichment program | \$(273,447) |
| Language! Program | \$(241,570) |
| Recruitment signing bonuses | \$(218,000) |
| Extended Year Employment program | \$(114,000) |
| Middle States certification | \$(48,000) |
| Transportation for elementary school summer enrichment program | \$(43,119) |
| Two day adjustment in executive compensation | \$(29,916) |
| Total | (\$3,021,685) |

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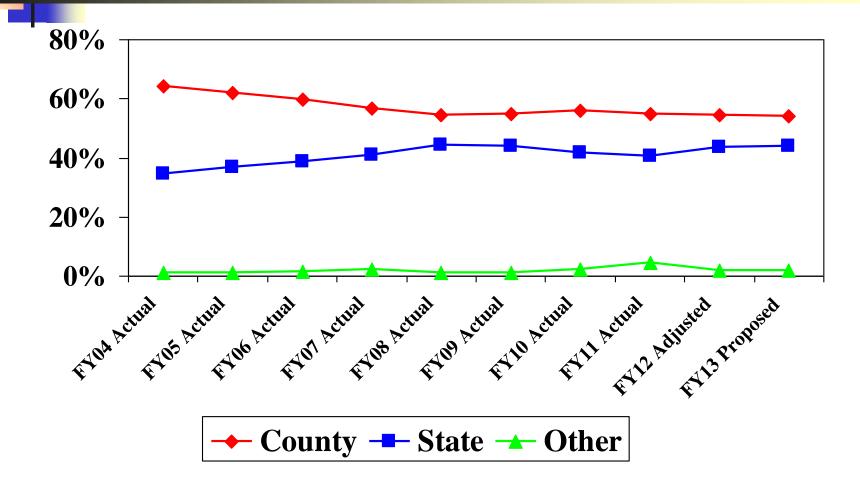


Maintenance of Effort

| Fiscal Year | MOE Amount | County Funding of MOE * | Amount Above MOE * | % Above MOE |
|--------------------------|-----------------|----------------------------|-----------------------|--------------|
| 2000 | 442,769,950 | 459,187,424 | 16,417,474 | 3.7% |
| 2001 | 461,914,141 | 498,576,934 | 36,662,793 | 7.9% |
| 2002 | 501,272,835 | 534,529,052 | 33,256,217 | 6.6% |
| 2003 | 536,427,807 | 547,711,788 | 11,283,981 | 2.1% |
| 2004 | 555,761,919 | 560,272,491 | 4,510,572 | 0.8% |
| 2005 | 565,205,034 | 570,494,248 | 5,289,214 | 0.9% |
| 2006 | 566,984,118 | 585,426,077 | 18,441,959 | 3.3% |
| 2007 | 585,260,390 | 600,315,484 | 15,055,094 | 2.6% |
| 2008 | 596,089,774 | 610,260,480 | 14,170,706 | 2.4% |
| 2009 | 600,143,502 | 634,036,045 | 33,892,543 | 5.6% |
| 2010 | 629,418,307 | 659,978,426 | 30,560,119 | 4.9 % |
| 2011 | 661,424,082 | 661,472,510 | 48,428 | 0.0% |
| 2012 | 666,906,580 | 666,948,360 | 41,780 | 0.0% |
| 2013 Proposed | \$673,021,305 | \$673,021,305 | \$0 | 0.0% |
| Average above the MOE in | crease, 2000-20 | 12 = 3.0% | | |
| *Excluding MSDE approve | d non-recurring | costs. | | |

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Comparison of State and County General Fund Revenues



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Summary of Recommendations Based on the Blueprint for Progress Performance Goals

| Total | 100.0% | \$19,618,594 |
|--|---------------|--------------|
| One-time, built-in, and other requests | 0.2% | 34,281 |
| Goal 8 - Efficient and Effective | (6.5)% | (1,269,382) |
| Goal 7 - Inclusive Decision Making | 0.00% | -0- |
| Goal 6 - Community Engagement | 2.0% | 397,000 |
| Goal 5 - Graduate High School | 0.00% | -0- |
| Goal 4 - Safe Schools | 5.9% | 1,160,238 |
| Goal 3 - Highly Qualified Teachers | 80.1% | 15,711,541 |
| Goal 2 - ELL Proficiency | 0.00% | -0- |
| Goal 1 - Reach High Standards | 18.3% | \$3,584,916 |

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Compensation and Benefits

| Total | \$16,781,690 |
|--|--------------|
| Salary increments per proposed FY2013 bargaining unit agreements | \$14,817,927 |
| Net benefits costs – Eligible employees and retirees per proposed FY2013 bargaining unit agreement | \$1,963,763 |

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Student Achievement

| School staffing enrollment increase | 123.8 FTEs | \$5,824,105 |
|--|------------|-------------|
| Utility costs | | \$1,612,515 |
| Transportation for special education | 12.0 FTEs | \$415,290 |
| Grade book and enterprise software | | \$397,000 |
| Wireless access points in schools – Phase 1 expansion | | \$395,250 |
| Custodial positions for additional square footage | 8.0 FTEs | \$180,000 |
| Charter School Enrollment | 5.4 FTEs | \$92,901 |
| Total | 149.2 | \$8,917,061 |



General Fund - \$1,246,361,191 Proposed FY13 Operating Budget

| SOURCE | FY12 Adj Budget | FY13 Proposed | +/- | % Change |
|--------------------|-----------------|-----------------|--------------|----------|
| County | \$668,495,342 | \$675,001,164 | \$6,505,822 | 1.0% |
| State | 536,555,216 | 546,029,777 | 9,474,561 | 1.8% |
| Other | 21,692,039 | 25,330,250 | 3,638,211 | 16.8% |
| Total General Fund | \$1,226,742,597 | \$1,246,361,191 | \$19,618,594 | 1.6% |

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Proposed FY13 Budget All Funds

| Fund | FY12 Adj Budget | FY13 Proposed | Difference | % Change |
|---------------------------|-----------------|-----------------|---------------------|---------------|
| General Fund | 1,226,742,597 | 1,246,361,191 | 19,618,594 | 1.6% |
| Special Revenue | 87,655,456 | 74,272,536 | <u>(13,382,920)</u> | <u>-15.3%</u> |
| Operating Budget Subtotal | \$1,314,398,053 | \$1,320,633,727 | \$6,235,674 | 0.5% |
| Capital Projects Fund | 136,528,000 | 85,516,000 | (51,012,000) | -37.4% |
| Debt Service Fund | 34,438,509 | 36,718,422 | 2,279,913 | 6.6% |
| Enterprise Fund | 37,916,012 | 39,605,993 | 1,689,981 | 4.5% |
| Total | \$1,523,280,574 | \$1,482,474,142 | (\$40,806,432) | -2.7% |

Public Hearing January 17, 2012, 7:00 p.m. Ridge Ruxton School

> (Snow Date) January 18, 2012, 7:00 p.m. Ridge Ruxton School

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BALTIMORE COUNTY PUBLIC SCHOOLS PROPOSED OPERATING BUDGET FOR FY2013

Presented by Joe A. Hairston, Ed.D. Superintendent

January 10, 2012

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