Exhibit ${f M}$

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: February 13, 2007

TO: BOARD OF EDUCATION

FROM: Dr. Joe A. Hairston, Superintendent

RE: <u>**RECOMMENDATIONS FOR AWARD OF CONTRACTS</u>**</u>

ORIGINATOR: J. Robert Haines, Esq., Deputy Superintendent

PERSON(S):Rick Gay, Manager, Office of Purchasing
Michael Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

Recommendations for Award of Contracts Board Exhibit – February 13, 2007

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

1.	Contract Assignment:	Rebinding of Textbooks
	Contract #:	JNI-706-05

Term: NA Estimated annual award value Estimated total award value:		NA	Contract Ending Date:	7/30/08
Bid issued:	NA			
Pre-bid meeting date:	NA			
Due date:	NA			
No. of vendors issued to:	NA			
No. of no-bids received:	NA			
No. of bids received:	NA			

Description:

The Board previously awarded the bid for rebinding of textbooks to Shenandoah Valley Bindery, LLC. On January 8, 2007, Baltimore County Public Schools was notified that, effective January 1, 2007, the H-F Group had acquired the assets of Shenandoah Valley Bindery, LLC. Pursuant to the original contract, this assignment requires the written approval of the Board of Education. All current terms and conditions remain in effect.

Recommendation:

Award of contract assignment is recommended to:

The H-F Group	Petersburg, VA
Responsible school or office:	Office of Purchasing
Contact person:	Jack Nichols
Funding source:	Operating budget

2. Contract: Maryland's Tomorrow/AdvancePath Academy Contract #: RGA-120-07

Term: 5 years Extensi Estimated annual award va Estimated total award valu	lue:	Contract Ending Date: \$ 762,681 \$3,813,405	6/30/12
Bid issued:	NA		
Pre-bid meeting date:	NA		
Due date:	NA		
No. of vendors issued to:	NA		
No. of no-bids received:	NA		
No. of bids received:	NA		

Description:

Maryland's Tomorrow/AdvancePath Academy is a new alternative program, part of the Continuum of Alternative Programs, which partners with AdvancePath Academics to operate in-school academies to educate, recover, and graduate at-risk youth ages 14-18. Unlike a traditional high school classroom, teachers in the academy work with a caseload of students to support each student's journey to earning his or her high school diploma.

The Maryland's Tomorrow/AdvancePath Academy is a state-of-the-art classroom that uses computer-adaptive curriculum and small-group, teacher-led instruction. Each student that enrolls in the academy has a personalized learning plan that tracks what he or she must learn in order to develop grade-level proficiency in each academic area, and satisfy the requirements for his or her diploma.

Up to a maximum of 180 students per year will be able to gain academic support and credit for courses completed in the academy through this mastery learning computer-assisted instructional process. Four teachers, one instructional assistant, and one registrar - all BCPS employees - will work with students to provide a high school experience that will meet the individual needs of each student in the program while building the academic success for all state and county assessments.

This contract covers the following areas:

- 1. Complete furnishing of a 3,000 square foot modular classroom provided by BCPS.
 - Furniture for staff and students
 - Computers for staff and students
 - All copiers, servers, and office products
 - Any upgrades to the modular unit such as carpeting, window finishes, etc.
- 2. A completely aligned digital curriculum for all courses needed for graduation, as well as courses to provide multiple learning paths to graduation including:
 - All software licenses and leases
 - All management programs
 - All upgrades to software necessary to run such software
- 3. Training of BCPS staff in the methods, products, and delivery of the programs of AdvancePath Academics:

- Training of lead teachers
- Training of all teachers and instructional aide in the program on the philosophy of the academy, the software, and the procedures of a quality implementation of the program
- Training of the registrar to manage all record keeping
- Training of Chesapeake High School staff on the methods and how the academy will support the school's improvement plan
- 4. Monitoring of the Academy for fidelity of implementation of the AdvancePath program by:
 - Providing direct supervision for all staff members by AdvancePath Academics personnel
 - Provide BCPS with data on the center and all students in the center
 - Be compensated on a formula that is based on student attendance and success
- 5. Additionally, under this contract AdvancePath Academics will make available to Chesapeake High School their HSA software for 300 students (not in the academy) in the area of Algebra 1, Biology, Government, and English 10.
 - Training will be provided to Chesapeake High School teachers in the use of the AdvancePath computer programs
 - Students will have access to this preparation program free of charge

Recommendation:

AdvancePath Academics, Inc.	San Francisco, CA
Responsible school or office:	Student Support Services Alternate Programs Chesapeake High School
Contact person:	Dale R. Rauenzahn
Funding source:	Operating budget

3. Contract: Baltimore County Public Schools (BCPS) Principals' Academy **Contract #:** RGA-119-07

Term: 6 months Extension Estimated annual award van Estimated total award value	lue:	Contract Ending Date: \$65,000 \$65,000	6/30/07
Bid issued:	NA		
Pre-bid meeting date:	NA		
Due date:	NA		
No. of vendors issued to:	NA		
No. of bids received:	NA		
No. of no-bids received:	NA		

Description:

This contract consists of the use of guest and meeting room rentals, audio visual equipment, and meals for the Principals' Academy June 24-27, 2007.

Recommendation:

Rocky Gap Lodge	Flintstone, Maryland
Responsible school or office:	Department of Professional Development
Contact person:	Arlene K. Fleischmann
Funding source:	Operating budget

4. Contract: Custodial Cleaning Chemicals Contract #: JMI-616-07

Term: 5 years Extension Estimated annual award van Estimated total award value	lue: \$ 90,000	te: 12/31/11
Bid issued:	November 2, 2006	
Pre-bid meeting date:	NA	
Due date:	November 17, 2006	
No. of vendors issued to:	25	
No. of no-bids received:	2	
No. of bids received:	11	
	Acme Paper & Supply Co, Inc. Buckeye Cleaning Center Calico Industries, Inc. FPC Distribution Laniado Wholesale, Inc. Leonard Paper Company National Supply Company Paidon Products Sterling Chemical Company, Inc. Superior Supply, Ltd Viking Janitor Supplies, Inc.	Savage, MD Jessup, MD Annapolis, MD Elkridge, MD Rockville, MD Baltimore, MD Aberdeen, MD Timonium, MD Baltimore, MD Baltimore, MD

Description:

This contract consists of supplying various custodial cleaning chemicals on an as-needed basis. Awards are based on the most favorable price for each item.

Recommendation:

Calico Industries Inc. Laniado Wholesale Inc. Leonard Paper Company Sterling Chemical Company Inc.	Annapolis, MD Rockville, MD Baltimore, MD Timonium, MD
Responsible school or office:	Office of Operations
Contact person:	William Wingerd
Funding source:	Operating budget

5.	Contract	Door Hardware
	Contract #:	PCR-263-07

Term:	5 years	Extension:	0	Contract Ending Date:	12/31/11
Estimat	ed annual	award value:		\$100,000	
Estimat	ed total aw	vard value:		\$500,000	

Bid issued:	November 22, 2006	
Pre-bid meeting date:	NA	
Due date:	December 20, 2006	
No. of vendors issued to:	12	
No. of no-bids received:	0	
No. of bids received:	4	
	Accredited Lock Supply, Inc.	Secaucus, NJ Philadolphia, PA

Independent Hardware, Inc.	Philadelphia, PA
Majestic Lock Company, Inc.	Elmwood Park, NJ
Taylor Security & Lock, Inc.	Gaithersburg, MD

This contract consists of establishing suppliers of door hardware (e.g., hinges, locksets, exit devices) for schools/offices. Awards are recommended on a percentage discount from manufactures' list prices.

Recommendation:

Accredited Lock Supply, Inc. Independent Hardware, Inc.	Secaucus, NJ Philadelphia, PA
Responsible school or office:	Office of Maintenance and Grounds
Contact person:	Dennis Elkins
Funding source:	Operating budget

6. Contract: Network Access Control Products
Contract #: JMI-627-07 (Central Susquehanna Intermediate Unit Cooperative Bidding Program)

Term:3 yearsExtensiEstimated annual award vaEstimated total award value	lue:	Contract Ending Date: \$ 900,000 \$3,600,000	12/31/10
Bid issued:	NA		
Pre-bid meeting date:	NA		
Due date:	NA		
No. of vendors issued to:	NA		
No. of no-bids received:	NA		
No. of bids received:	NA		

Description:

This contract consists of providing network access control products manufactured by Venier Networks, Inc., and procured through their authorized reseller, Fusion Network Systems. Venier Edgewall products provide comprehensive network access management by screening all devices and users as they access the network.

This contract is from the Central Susquehanna Intermediate Unit Cooperative Bidding Program. This program does not require membership and there are no fees for using the program, which operates under an agreement with the Pennsylvania Department of Education.

Baltimore County Public Schools is *piggy-backing* the Central Susquehanna Intermediate Unit Cooperative Bidding Program in accordance with Maryland state law and Board policy that allow using contracts awarded by other public agencies.

Recommendation:

Fusion Network Systems	Columbia, MD
Responsible school or office:	Office of Technology
Contact person:	Gary Schlimme
Funding source:	Operating and capital budget

 7. Contract: Ethernet Switches/LAN Equipment Contract #: JMI-628-07 (Central Susquehanna Intermediate Unit Cooperative Bidding Program)

Term:3 yearsExtensionEstimated annual award valueEstimated total award value:	ie: \$ 950,000)	12/31/10
Bid issued:	NA		
Pre-bid meeting date:	NA		
Due date:	NA		
No. of vendors issued to:	NA		
No. of no-bids received:	NA		
No. of bids received:	NA		

Description:

This contract consists of providing networking equipment that will also be used in the ongoing implementation of fiber to schools and in upgrading office and school electronics as the need arises.

This contract is from the Central Susquehanna Intermediate Unit Cooperative Bidding Program. This program does not require membership and there are no fees for using the program, which operates under an agreement with the Pennsylvania Department of Education.

Baltimore County Public Schools is *piggy-backing* the Central Susquehanna Intermediate Unit Cooperative Bidding Program in accordance with Maryland state law and Board policy that allow using contracts awarded by other public agencies.

Recommendation:

Extreme Networks	Santa Clara, CA
Responsible school or office:	Office of Technology
Contact person:	Gary Schlimme
Funding source:	Operating and capital budget

8. Contract Paint, Interior and Exterior Contract #: PCR-258-07

Term:	5 years	Extension:	0	Contract Ending Date:	12/31/11
Estimat	ed annual	award value:		\$100,000	
Estimat	ed total aw	vard value:		\$500,000	

Bid issued:	November 22, 2006	
Pre-bid meeting date:	NA	
Due date:	December 20, 2006	
No. of vendors issued to:	16	
No. of no-bids received:	1	
No. of bids received:	3	
	Duron/Sherwin William Company	Beltsville, MD

Duron/Sherwin William Company	Beltsville, MD
INSL-X Products Corporation	Baltimore, MD
McCormick Paint Works Company	Rockville, MD

Description:

This contract consists of establishing suppliers of specific paints for the maintenance of schools/offices. Awards are recommended on a percentage discount from manufactures' list prices.

Recommendation:

Duron/Sherwin William Company INSL-X Products Corporation McCormick Paint Works Company	Beltsville, MD Baltimore, MD Rockville, MD
Responsible school or office:	Office of Maintenance and Grounds
Contact person:	Dennis Elkins
Funding source:	Operating budget

Contract #: PCR-264-0	U	
Term: 1 year, 10 months Estimated annual award va Estimated total award value	lue: \$ 90,000	Contract Ending Date:
Bid issued: Pre-bid meeting date: Due date:	December 14, 2006 January 4, 2007 January 16, 2007	

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0

4

Contract Dodon Testing

No. of vendors issued to:

No. of no-bids received:

No. of bids received:

ATC Group Services, dba A	TC Associates Columbia, MD
Bishops & Associates, Inc.	Baltimore, MD
Clampett Industries, LLC, d	ba EMG Hunt Valley, MD
Jacobs Environmental, Inc.	Lutherville, MD

12/31/08

Description:

0

This contract consists of conducting radon sampling in approximately 5,800 locations throughout all schools. Sampling is conducted for 90 days in each location per Environmental Protection Agency's *Radon Measurements in Schools*. Sampling locations are ground floor rooms and rooms over crawl spaces. Following laboratory analysis, the award bidder will provide a report of radon results per each sampling location.

Recommendation:

ATC Group Services Associates, Clampett Industries, LLC, dba EMG. Jacobs Environmental, Inc.,	Columbia, MD Hunt Valley, MD Lutherville, MD
Responsible school or office:	Office of Maintenance and Grounds
Contact person:	Dennis Elkins
Funding source:	Operating budget

10. Contract: Specialty Contract #: JMI-623-0	1 1			
Term: 5 years Extension Estimated annual award van Estimated total award value	lue: \$100,000	te: 1/31/12		
Bid issued:	January 4, 2007			
Pre-bid meeting date:	•			
Due date:				
No. of vendors issued to: 8				
No. of no-bids received: 0				
No. of bids received:	4			
	Dunbar BankPak RIS The Paper House Unisource WorldWide, Inc. XPEDX	Baltimore, MD Upper Marlboro, MD Jessup, MD Hanover MD		

This contract consists of supplying various specialty paper and envelopes on an as-needed basis. Awards are based on the most favorable percentage discount from manufacturer's list prices for each item.

Recommendation:

RIS The Paper House XPEDX	Upper Marlboro, MD Hanover, MD
Responsible school or office:	Office of Copy and Printing Services
Contact person:	Jennifer Drury
Funding source:	Operating budget

11.	Contract:	Upgrades to Fuel Tanks
	Contract #:	MBU-520-07

Term:	5 months	Extension:	NA	Contract Ending Date:	8/1/07
Estimat	ed annual aw	ard value:	\$41	6,679	
Estimat	ed modificati	on amount	4	1,667	
Estimat	ed total awar	d value:	\$45	8,346	

Bid issued:	December 7, 2006
Pre-bid meeting date:	December 20, 2006
Due date:	January 4, 2007
No. of vendors issued to:	3
No. of bids received:	3
No. of no-bids received:	0

This project consists of upgrading fuel stations and site work associated with the removal and installation of gasoline and diesel fuel tanks at seven different locations.

Recommendation:

Petroleum Services, Inc.	Baltimore, MD
Responsible school or office:	Office of Engineering and Construction
Contact person:	Richard H. Cassell, PE
Funding source:	Capital budget

12. Contract: Water Treatment for Critical Systems Contract #: MWE-849-07

Term:	5 years	Extension:	2 years	Contract Er	ding Date:	1/31/14
Estima	ted annual	award value:	\$ 150	,000		
Estima	ted total aw	vard value:	\$1,050	,000		
Bid issu	ied:	No	ovember 30	, 2006		

Bid issued:	November 30, 2006
Pre-bid meeting date:	December 12, 2006
Due date:	January 4, 2007
No. of vendors issued to:	5
No. of no-bids received:	0
No. of bids received:	2

Ecolab, Inc. Watec Company Lanham, MD Baltimore, MD

Description:

This contract consists of testing and monitoring water systems for cooling towers and other critical systems. On-going treatment of the water is designed to protect the water system from damage. Water is tested for various disease-causing bacteria. Systems are tested monthly during operation, as well as prior to start-up.

Recommendation:

Ecolab, Inc.	Lanham, MD
Responsible school or office:	Office of Maintenance and Grounds
Contact person:	Dennis Elkins
Funding source:	Operating budget

13.	00111100	lification: ontract #:		ions – Deer Park Middle School 2-06	
Estima	N/A E ated annual aw ated modification ated total awar	on amount:	N/A	Contract Ending Date: \$11,147,000 445,880 \$11,592,880	N/A
Bid iss Pre-bi Due da	sued: d meeting date	N/A N/A	1 1	¢11,072,000	
No. of	bids received: no-bids received	N/A	L		

On July 11, 2006, the Board approved a contract with Phillips Way, Inc., for the renovation construction of Deer Park Middle School in the amount of \$11,147,000. Along with the construction amount, the Board approved a construction contingency of \$178,230. This figure represents 1.6% of the total construction bid. The Office of Engineering and Construction would like to increase this contingency to 4% of the overall bid amount. This increase of \$267,650 will bring the contingency total to \$445,880.

Recommendation:

Phillips Way, Inc.	Finksburg, MD
Responsible school or office:	Office of Engineering and Construction
Contact person:	Richard H. Cassell, PE
Funding source:	Capital budget

14.	Contract Modification:	General Contractor Construction Services – Kenwood High
		School Addition and Technology Wing Renovation
	Contract #:	MWE-817-06

Term:	N/A	Extension:		N/A	Contract Ending Date:	N/A
Estimated	l annual av	ward value:			\$4,598,682	
Estimated modification amount:			Not-to-e	exceed \$50,000		
Estimated	l total awa	rd value:			\$4,648,682	
Bid issued	1:	l	N/A			
Pre-bid m	eeting dat	e: 1	N/A			
Due date:		I	N/A			
No. of ven	dors issue	d to:	N/A			
No. of bid	s received	: 1	N/A			
No. of no-	bids receiv	/ed: 1	N/A			

On March 28, 2006, the Board awarded a construction contract to James W. Ancel, Inc. (JWA). Since that time, it was determined that a change to the roof perimeter details is needed to assure a watertight facility.

Recommendation:

James W. Ancel, Inc. (JWA)	Towson, MD
Responsible school or office:	Office of Engineering and Construction
Contact person:	Richard H. Cassell, PE
Funding source:	Capital budget

15.	Contract Modification:	Additional Design Services – Southwest Academy		
	Contract #:	JNI-711-06		

Term: N/A Extensi Estimated annual award va Estimated modification am Estimated total award valu	alue: ount:	N/A Contract Ending Date: \$559,931 5,578 \$565,509	N/A
Bid issued:	N/A		
Pre-bid meeting date:	N/A		
Due date:	N/A		
No. of vendors issued to:	N/A		
No. of bids received:	N/A		
No. of no-bids received:	N/A		

On August 10, 2004, the Board approved a negotiated fee with KCI Technologies, Inc., to provide design, bidding, and construction administration services associated with the renovation project at Southwest Academy. The Department of Physical Facilities has requested that KCI Technologies, Inc., modify the phasing schedule for the project to reduce the total construction cost. This requires changes to both the drawings and the specifications. KCI Technologies, Inc., has provided a cost proposal in the amount of \$5,578 for the additional services.

Recommendation:

KCI Technologies, Inc.	Hunt Valley, MD
Responsible school or office:	Office of Engineering and Construction
Contact person:	Richard H. Cassell, PE
Funding source:	Capital budget

16.	Contract Modification:	Construction Package Site Work (2A) – Vincent Farm
		Elementary School
	Contract #:	MWE-843-07

Term:	N/A	Extension:	N/A	Contract Ending Date:	N/A
Estimated annual award value:			\$4,598,682		
Estimate	ed modif	fication amount:		400,000	
Estimate	ed total a	award value:		\$4,998,682	

Bid issued:	November 9, 2006
Pre-bid meeting date:	November 15, 2006
Due date:	November 28, 2006
No. of vendors issued to:	12
No. of bids received:	Site Work (Contract 2A) 5
No. of no-bids received:	0

On December 5, 2006, the Board of Education approved a contract for the Site Work Construction Package (Contract 2A) with Melvin Benhoff Sons, Inc. Soil cementing is necessary to achieve the level of foundation base compaction and stability in order to sustain the construction schedule. A request for a \$400,000 upset limit on this additional scope of work is required. This request is in addition to the previously approved estimated contract modification amount of \$418,062.

Recommendation:

Melvin Benhoff Sons, Inc.	Baltimore, MD
Responsible school or office:	Office of Engineering and Construction
Contact person:	Richard H. Cassell, PE
Funding source:	Capital budget

	Roof Replacement – Sparrows Point Middle/High School MBU-537-07			
Term: N/A Estimated annual Estimated modifie Estimated total av	cation amount:	N/A	Contract Ending Date: \$2,460,118 246,012 \$2,706,130	N/A
Bid issued:		N/A		
Pre-bid meeting d	late:	N/A		
Due date:		N/A		
No. of vendors issued to:		N/A		
No. of bids received:		N/A		
No. of no-bids received:		N/A		

This project consists of the removal of the existing roof system and the installation of approximately 149,991 square feet of a 4-ply built-up, cold coat surface and gravel roof system with a 20-year warranty.

Recommendation:

Pennsylvania Education Joint Purchasing Council (Weatherproofing Technologies, Inc.)	Ashburn, VA
Responsible school or office:	Office of Engineering and Construction
Contact person:	Richard H. Cassell, PE
Funding source:	Capital budget

18.	Contract: Contract #:	1	acement – Timonium Elementa	ry School
Term:	N/A Exte	nsion: N/A	Contract Ending Date:	N/A
Estimated annual award value:			\$1,086,433	
Estimated modification amount:			54,322	
Estimated total award value:			\$1,140,755	
Due da No. of v No. of l	meeting date:	January 1 January 1 February 11 3 0	8, 2007	

This project consists of the removal and proper disposal of existing windows, window blinds and doors and installation of new windows, window blinds, and doors.

Recommendation:

E. Pikounis Construction Co., Inc.	Baltimore, MD
Responsible school or office:	Office of Engineering and Construction
Contact person:	Richard H. Cassell, PE
Funding source:	Capital budget

	Bidders' Names		
	E. Pikounis		
	Construction Co., Inc.	Chilmar Corporation	North Point Builders, Inc.
Base Bid	\$1,086,433	\$1,147,396	\$1,168,000

19.		Utility Se N/A	rvice –	Vincent Farm Elementary School	
Term:	N/A Exte	nsion:	N/A	Contract Ending Date:	N/A
Estimated	d annual award	value:		\$18,972	
Estimated	d modification a	mount:			
Estimated	d total award va	alue:		\$18,972	
Bid issue	d:	N/A			
Pre-bid n	neeting date:	N/A			
Due date:		N/A			
No. of ver	ndors issued to:	N/A			
No. of bid	ls received:	N/A			
No. of no-	-bids received:	N/A			

A Contract with Baltimore Gas & Electric Company (BGE) is required for the utility company to install gas and electric equipment, service, and meters from the primary ports along Ebenezer Road to the proposed Vincent Farm Elementary School building.

Recommendation:

Baltimore Gas & Electric Company (BGE)	Baltimore, MD
Responsible school or office:	Office of Engineering and Construction
Contact person:	Richard H. Cassell, PE
Funding source:	Capital budget